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Practical leadership book subtitled " How the best leaders make everyone smarter. " Full of real life examples from business and life (there is a comprehensive list of the Multipliers cited in the Appendix, along with information on the research), this fascinating book begins by describing the Multiplier effect, continues with 5 chapters contrasting Multipliers with Diminishers: Talent ...

A revised and updated edition of the acclaimed Wall Street Journal bestseller that explores why some leaders drain capability and intelligence from their teams while others amplify it to produce better results. We ' ve all had experience with two dramatically different types of leaders. The first type drains intelligence, energy, and capability from the people around them and always needs to be the smartest person in the room. These are the idea killers, the

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energy sappers, the diminishers of talent and commitment. On the other side of the spectrum are leaders who use their intelligence to amplify the smarts and capabilities of the people around them. When these leaders walk into a room, light bulbs go off over people's heads; ideas flow and problems get solved. These are the leaders who inspire employees to stretch themselves to deliver results that surpass expectations. These are the Multipliers. And the world needs more of them, especially now when leaders are expected to do more with less. In this engaging and highly practical book, leadership expert Liz Wiseman explores these two leadership styles, persuasively showing how Multipliers can have a resoundingly positive and profitable effect on organizations—getting more done with fewer resources, developing and attracting talent, and cultivating new ideas and energy to drive organizational change and innovation. In analyzing data from more than 150 leaders, Wiseman has identified five disciplines that distinguish Multipliers from Diminishers. These five disciplines are not based on innate talent; indeed, they are skills and practices that everyone can learn to use—even lifelong and recalcitrant Diminishers. Lively, real-world case studies and practical tips and techniques bring to life each of these principles, showing you how to become a Multiplier too, whether you are a new or an experienced manager. This revered classic has been updated with new examples of Multipliers, as well as two new chapters one on accidental Diminishers, and one on how to deal with Diminishers. Just imagine what you could accomplish if you could harness all the energy and intelligence around you. Multipliers will show you how.

Wall Street Journal Bestseller A thought-provoking, accessible, and essential exploration of why some leaders (“ Diminishers ”) drain capability and intelligence from their teams, while others (“ Multipliers ”) amplify it to produce better results. Including a foreword by Stephen R. Covey, as well the five key disciplines that turn smart leaders into genius makers, Multipliers is a must-read for everyone from first-time managers to world leaders.

A revised and updated edition of the acclaimed Wall Street Journal bestseller that explores why some leaders drain capability and intelligence from their teams while others amplify it to produce better results. We've all had experience with two dramatically different types of leaders. The first type drains intelligence, energy, and capability from the people around them and always needs to be the smartest person in the room. These are the idea killers, the energy sappers, the diminishers of talent and commitment. On the other side of the spectrum are leaders who use their intelligence to amplify the smarts and capabilities of the people around them. When these leaders walk into a room, light bulbs go off over people's heads; ideas flow and problems get solved. These are the leaders who inspire employees to stretch themselves to deliver results that surpass expectations. These are the Multipliers. And the world needs more of them, especially now when leaders are expected to do more with less. In this engaging and highly practical book, leadership expert Liz Wiseman explores these two leadership styles, persuasively showing how Multipliers can have a resoundingly positive and profitable effect on organizations—getting more done with fewer resources, developing and attracting talent, and cultivating new ideas and energy to drive organizational change and innovation. In analyzing data from more than 150 leaders, Wiseman has identified five disciplines that distinguish Multipliers from Diminishers. These five disciplines are not based on innate talent; indeed, they are skills and practices that everyone can learn to use—even lifelong and recalcitrant Diminishers. Lively, real-world case studies and practical tips and techniques bring to life each of these principles, showing you how to become a Multiplier too, whether you are a new or an experienced manager. This revered classic has been updated with new examples of Multipliers, as well as two new chapters one on accidental Diminishers, and one on how to deal with Diminishers. Just

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Imagine what you could accomplish if you could harness all the energy and intelligence around you. Multipliers will show you how.

When you become a Multiplier, your whole team succeeds! Why do some leaders double their team's effectiveness, while others seem to drain the energy right out of the room? Using insights gained from more than 100 interviews with school leaders, this book pinpoints the five disciplines that define how Multipliers bring out the best across their schools. By practicing these disciplines, you'll learn how to: Attract top teachers to your school Create an intense environment that demands people's best thinking Drive sound decisions by constructing debate and decision-making forums Give your team a sense of ownership for responsibilities and results

Wall Street Journal Bestseller Is it possible to be at your best even when you are underqualified or doing something for the first time? Is it still possible, even after decades of experience, to recapture the enthusiasm, curiosity, and fearlessness of youth to take on new challenges? With the right mindset—with Rookie Smarts—you can. In a rapidly changing world, experience can be a curse. Careers stall, innovation stops, and strategies grow stale. Being new, naïve, and even clueless can be an asset. For today's knowledge workers, constant learning is more valuable than mastery. In this essential guide, leadership expert Liz Wiseman explains how to reclaim and cultivate this curious, flexible, youthful mindset called Rookie Smarts. She argues that the most successful rookies are hunter-gatherers—alert and seeking, cautious but quick like firewalkers, and hungry and relentless like pioneers. Most importantly, she identifies a breed of leaders she refers to as “perpetual rookies.” Despite years of experience, they retain their rookie smarts, thinking and operating with the mindsets and practices of these high-performing rookies. Rookie Smarts addresses the questions every experienced professional faces: “Will my knowledge and skills become obsolete and irrelevant? Will a young, inexperienced newcomer upend my company or me? How can I keep up?” The answer is to stay fresh, keep learning, and know when to think like a rookie. Rookie Smarts isn't just for professionals seeking personal renewal; it is an indispensable resource for all leaders who must ensure their workforces remains vital and competitive.

NATIONAL BESTSELLER WALL STREET JOURNAL BESTSELLER LOS ANGELES TIMES BESTSELLER TORONTO STAR BESTSELLER Based on his TEDx talk "Everyday Leadership (the Lollipop Moment)"--voted one of the 15 most inspirational TED talks of all time--This Is Day One is leadership expert Drew Dudley's guide to cultivating the behaviors that will help you to succeed and empower those around you. If you're intimidated by the mystique surrounding leadership, this book is for you. Dudley simplifies leadership without denying its complexity, demonstrating that leadership in all its forms begins at the same clear and accessible place for everyone: what he calls "Day One." Day One is when you discover, define, and start to consistently deliver on your foundational leadership values. Living that day over and over is what creates leaders, and Dudley provides the key tools necessary to craft and commit to your own personal Day One, including: A step-by-step process designed to surface your core leadership values and embed them into your daily behavior A roadmap to behavioral changes proven to increase commitment, pride, productivity, and happiness Insights into key leadership values that drive performance and impact Sharing the process that led him through battles with alcohol, obesity, and personal tragedy, Dudley shows you how to develop a relentless commitment to the daily behaviors that will make you a better executive, coach, or teacher, and how you can inspire others to do the same. Most of the leadership on the planet comes from people who don't see themselves as leaders. This Is Day

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One shows you how to start changing that. Through the insights of leaders of all types--CEOs, elite athletes, cab drivers, custodians, and everyone in between--Dudley helps you understand what your Day One needs to look like, reminds you why you're a leader, and makes clear what you can do about it--starting today, on Day One.

A single promise can change a life forever. We all make promises constantly. “ Yes, I ’ ll be there. ” “ Sure, no problem! ” But do we really mean what we are saying? What is the impact of a broken promise? And what happens to a life when a promise is honored? Because I said I would is the international social movement at the forefront of shifting how the world views commitment and accountability. With over 10.3 million Promise Cards distributed, this cause has played a unique role in changing lives around the world. Heartwarming, humorous, inspirational, and tragic—these stories will challenge readers to look deep within themselves and consider the importance of the promises they make. Through a collection of inspiring short stories and concise philosophical chapters, readers will gain the following: • Practical life lessons from surprisingly raw stories of everyday people with incredible determination • Useful advice on how to get better at keeping promises • Inspiring perspectives that can be utilized in leadership and character development initiatives One hundred percent of the author ’ s proceeds go to because I said I would, a 501(c)(3) nonprofit organization that is bettering humanity through chapters of volunteers, character education in schools, accountability programs, and awareness campaigns with global reach.

The Power of Empowering Others Leadership isn't easy. It takes grit, courage, and vision, among other things, that can be hard to come by on your toughest days. When leaders and aspiring leaders seek out advice, they're often told to try harder. Dig deeper. Look in the mirror and own your natural-born strengths and fix any real or perceived career-limiting deficiencies. Frances Frei and Anne Morriss offer a different worldview. They argue that this popular leadership advice glosses over the most important thing you do as a leader: build others up. Leadership isn't about you. It's about how effective you are at empowering other people—and making sure this impact endures even in your absence. As Frei and Morriss show through inspiring stories from ancient Rome to present-day Silicon Valley, the origins of great leadership are found, paradoxically, not in worrying about your own status and advancement, but in the unrelenting focus on other people's potential. Unleashed provides radical advice for the practice of leadership today. Showing how the boldest, most effective leaders use a special combination of trust, love, and belonging to create an environment in which other people can excel, Frei and Morriss offer practical, battle-tested tools—based on their work with companies such as Uber, Riot Games, WeWork, and others—along with interviews and stories from their own personal experience, to make these ideas come alive. This book is your indispensable guide for unleashing greatness in other people . . . and, ultimately, in yourself. To learn more, please visit theleadersguide.com.

An intimate look at the founding father of the modern leadership movement Warren Bennis is an acclaimed American scholar, successful organizational consultant and author, and an expert in the field of leadership. His much awaited memoir is filled with insights about the successes and failures from his long and storied life and career. Bennis' life and career have traversed eight decades of first-hand experience with tumultuous episodes of recent history--from Jewish child in a gentile town in the 30's, a young army recruit in the Battle of the Bulge to a college student in the one of the first progressive precursors to the civil rights movement to a patient undergoing daily psychoanalysis for five years, and later a university provost during the Vietnam protests. Reveals the triumphs and struggles of the man who is

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considered the pioneer in the contemporary field of leadership studies Bennis is the author of 27 books including the bestseller *On Becoming a Leader* This is first book to examine the extraordinary life of Warren Bennis by the man himself.

The Art of the Possible: Create an Organization with No Limitations offers instructive insight into what works in business, revealing how a few simple tenets can build long-standing excellence and success. An easy-to-use integrated leadership and management guide, this book revolves around the fact that strong, effective leadership is a requirement for any company hoping to become--or remain--relevant and competitive in the twenty-first century's fast-paced business environment. Author Daniel M. Jacobs is one of the nation's leading authorities on public contracting, a position that comes with a considerable wealth of knowledge. In *The Art of the Possible*, he distills decades of front-line experience from the corporate world into seven chapters. Each explores one of seven practical and proven best practices: get focused, surround yourself with talent, think strategically, forge a high-performance team, manage the fundamentals, maintain discipline, and communicate. Packed with useful guidelines, checklists, and self-assessment tools, the primary objective of this straightforward book is to move the reader to action and to create an organization where things get done. Jacobs includes plenty of real-world examples and success stories, and his determined focus on the positive underscores the importance of hard work and commitment to the improvement of management performance. His seven best practices can be applied across a broad spectrum of businesses, from private industry and government agencies to non-profits and civic organizations, making *The Art of the Possible: Create an Organization with No Limitations* an indispensable resource for today's developing leaders. Hailed by business leaders as "the kind of book that you really use to solve real problems and achieve real and lasting success" and "a relentless course for success using a step-by-step, straightforward, no-nonsense approach for the creation of an organization with no limits," this concise how-to is a must-read for anyone facing the unique challenges of today's economy.

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